



Health Access Solutions and AxSys Technology, Ltd. Form Strategic Alliance to Enable 'Meaningful Use' and Support Collaborative Care

Partnership combines solutions to bring to market a collaborative care and case management platform

FOSTER CITY, Calif. – May 3, 2010 – Health Access Solutions, which offers provider organizations and payers a suite of industry-leading, Web-based solutions that enable meaningful use and support collaborative care, and AxSys Technology Ltd., a provider of patient-centric clinical solutions, today announced a strategic alliance that will bring to market a robust and comprehensive software platform to support clinical care collaboration.

The new offering enables physician organizations, hospitals, health systems, health plans and patients to connect and collaborate effectively. It measurably improves productivity, reduces costs, increases efficiency and helps improve clinical outcomes. Health Access Solutions will market the combined offering in the United States under the Access Express™ and Excelicare™ brands. The suite includes an electronic health record, electronic prescribing, personal health record, care management, authorizations, pre-certifications, case management, utilization management, clinical care guidelines, disease management and analytics. This extensive platform is underpinned by an integrated health information framework for sharing of continuity of care documents (CCD) and management of referrals as well as secure messaging amongst patients and providers.

The new platform delivers tangible results including reduced readmissions, improved chronic disease management through preventive care, elimination of costly duplicate tests, and auto-adjudication of referrals and authorization. In addition, the suite offers support to Accountable Care Organizations (ACO) and allows risk-bearing organizations to better manage costs.

“We are pleased to enhance our suite of solutions and continue our industry leadership through this partnership with AxSys,” says Randall D. Frakes, chief executive officer of Health Access Solutions. “This robust and comprehensive care and case management platform stands alone in the marketplace. It is truly patient-centric, and offers a successful health information exchange framework to support genuine, meaningful collaboration among providers within a community.”

In addition, he adds, “the enhanced suite allows us to provide an application that supports the meaningful use of an electronic health record so providers are able to qualify for and receive government financial incentives under the American Recovery and Reinvestment Act (ARRA).”

“The addition of Health Access Solution’s case management capabilities to our Excelicare platform enables us to offer a truly unique solution to healthcare organizations together with the opportunity to improve healthcare delivery in today’s increasingly collaborative care environment,” says Dr. Pradeep Ramayya, chief executive officer of AxSys Technology, Ltd.

The proven solutions offered by these two companies currently serve more than 31,000 healthcare providers and more than eight million covered lives. Existing Health Access Solutions customers include physician organizations such as North American Medical Management California, Inc. (NAMM), Arcadian and the Hill Physicians Medical Group (HPMG) health plans, hospitals and county health systems such as Santa Clara County Individual Practice Association (SCCIPA) and Santa Clara Valley Health System, while existing AxSys customers include a large number of care delivery organizations across the National Health Service in the UK.

ABOUT HEALTH ACCESS SOLUTIONS

Founded in 2000, California-based Health Access Solutions offers provider organizations and payers a suite of industry-leading, Web-based solutions that enable meaningful use and support collaborative care. Marketed under the Access Express™ and Excelicare™ brands, the patient-centric suite includes an electronic health record, electronic prescribing, personal health record, care management, authorizations, pre-certifications, case management, utilization management, clinical care guidelines, disease management and analytics. This extensive platform is underpinned by an integrated health information exchange for sharing of continuity of care documents (CCD) and management of referrals, as well as secure messaging amongst patients and providers. Today the solution serves more than 31,000 physicians and more than three and a half million health plan members. For more information, call 800-753-9079 or visit www.healthaccesssolutions.com.

ABOUT AXSYS TECHNOLOGY LIMITED

AxSys Technology Limited was founded in the UK by physicians in 2000. The AxSys vision is to develop innovative clinical solutions using advanced information and communication technologies to help improve healthcare delivery in a collaborative care environment. With the shift from a hospital-based, expert centric and in-patient healthcare delivery model, to a patient centric multi-disciplinary ambulatory care delivery model, AxSys recognized that conventional EHR technology had to evolve to address the emerging requirements of this distributed and collaborative model of healthcare delivery. The main AxSys product, Excelicare, provides such technology by incorporating advanced interoperability and semantic mapping capabilities within a clinical care process modeling framework. More information on AxSys Technology Limited is available at www.axsyshealth.com or www.axsys.co.uk.

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